

# Multiple Agency Contingency

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## WHAT IS IT?

MRK's multiple agency contingency offering allows us to service the needs of employers who are looking for a range of good quality candidates. By using our advanced cloud-based systems and software we are able to search our network, highlight the best talent and contact these people at a moment's notice. With a unique internal structure both with our people and our data, whatever your requirements, we are able to combine market knowledge and system functionality to find exactly what you need in a timely manner.

## CHALLENGES

- ▶ Often higher cost with multiple agencies
- ▶ Numerous CVs sent by each agency
- ▶ Less attention on your job than others
- ▶ Duplication of CVs or agency disputes
- ▶ Clashes of interview times
- ▶ Slower recruitment process

## BENEFITS

- ▶ Cost only on successful placement
- ▶ Speed of receiving CVs
- ▶ Agencies shortlisting good candidates
- ▶ Guarantee period for the placement
- ▶ Candidates briefed on the job
- ▶ Agency works until they find someone
- ▶ Large coverage of the market

# Exclusive Relationship



## WHAT IS IT?

Are you looking to undertake an important piece of recruitment and want value for money, need set timescales agreed at the outset, haven't got time for unnecessary complications and expect the best talent in the market? This is the package you are looking for.

MRK's exclusive recruitment package is a tailored service created to offer our closest clients the type of trusted service and relationship they expect. Combining the benefits of contingency recruitment with the networking and sourcing expertise expected in a retained campaign.

## BENEFITS

- ▶ More detailed search of passive candidate market
- ▶ Cost only on successful placement
- ▶ Lower cost than multiple agencies
- ▶ Online interview portal (video)
- ▶ Speed of receiving CVs
- ▶ Extended guarantee period
- ▶ One point of contact
- ▶ Fewer agency issues or duplication
- ▶ Extended payment terms
- ▶ Faster recruitment process
- ▶ Shortlisting good quality candidates
- ▶ Candidates briefed on the job
- ▶ We work until we find someone
- ▶ Pressure on us to deliver

# Retained Search

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## WHAT IS IT?

This advanced retainer package provides a more in-depth, personal and seamless recruitment process in a market that has brought new challenges.

MRK's Retained Search product is a premium recruitment service with targeted search processes, individual assessment and expert delivery to ensure we find the best talent not officially on the market. Look at this as project management for your hiring process not recruitment.

## BENEFITS

- ▶ Dedicated online campaign
- ▶ Online interview portal (video)
- ▶ Agency acting as a brand ambassador
- ▶ Cash flow management
- ▶ Dedicated wider search
- ▶ Increased guarantee period
- ▶ Exclusive applicant ownership
- ▶ Job progress report/ metrics
- ▶ Targeted psychometric testing
- ▶ Candidate experience report
- ▶ Gain applicants' commitment