

Revenue Management

MRK's Revenue Management recruitment division continues to be one of the fastest growing areas of MRK's business. Focusing on the recruitment of Pricing, Revenue Management and related positions across the UK and internationally, stretching from America, across Europe to the Middle and Far East.

As the first recruitment agency in the UK to wholly specialise in revenue management recruitment, we were the first to treat the profession as a "white collar" technical job as opposed to an operational hospitality position – coupled with our pricing in the commercial sector, we have an unparalleled knowledge in this market.

AREAS OF SPECIALTIES

- ▶ VP Revenue Management
- ▶ Director of Revenue Management
- ▶ Head of Revenue Management
- ▶ Cluster Revenue Manager
- ▶ Revenue Analyst
- ▶ Pricing Analyst/Manager/Director
- ▶ Yield Analyst/Manager/Director
- ▶ Data Analyst

INDUSTRIES

- ▶ Travel
- ▶ Hotel
- ▶ Airline
- ▶ Holiday
- ▶ Car Leasing
- ▶ Parking
- ▶ Cruises
- ▶ Legal
- ▶ Insurance

27%
INCREASE IN NEW
CLIENTS REGISTERED
2019 VS 2022



64%
INCREASE IN
PLACEMENTS
2019 VS 2022



MRK Associates
is the publisher of
the only Revenue
Management
Salary Guide in
the UK

