

Graduate Consultant

Let your talent shine!

Due to our fast and significant success since inception 6 years ago, we are looking for two Recruitment Consultants to join the established team based in Hemel Hempstead.



Recruitment is a fast-paced job where no day is the same due to the different people we work with day in, day out. Your days will fly by as there is so much to fit into the week but this is by no means just a “sitting behind a desk” job. You will need an outgoing personality to meet jobseekers to discuss jobs and meeting employers to promote relevant jobseekers.

This industry and this type of job suits someone with a competitive spirit, an 'easy to get on with' personality, and the ability to remain positive and bounce back from any knock backs. Ultimately this is a sales based job and suits people hungry to earn well and drive their own career forward. Earnings can grow exponentially but you have to be self-motivated and driven to make this happen.

MRK Associates is a business that has doubled in size in the last 2 years and continues to follow an exciting and ambitious business plan. We have a different structure to the current agencies in the market and we have a focused and unique approach to what we do which allows our consultants to excel in the areas in which they are most successful. Our ethos is one of quality of service whilst taking a long-term view with the relationships we build with our clients.

MRK Associates was set up in 2011 but now has three specialist businesses: 1) Accountancy and Finance, 2) Office Support and 3) Revenue Management. Each area acts as its own specialist business with consultants focusing solely on their niche market in order to ensure they become knowledgeable in their sector and respected by their clients with the advice and value they are able to add. This has allowed us to maintain a position as a premium brand and we strive to work at this high level of expectation.

As new consultants, you will be joining an established team of experts, into a formalised and structured environment. There is a full training program that will ensure you have the very best platform from which to launch your career and you will be supported by the team environment and working next to an experienced manager.

The job would suit an ambitious and intelligent graduate calibre professional looking for their first move into the recruitment industry. The successful individual will want to work in a fast paced environment, be self-motivated in their desire to be successful, will most likely not enjoy losing (as this is a competitive marketplace) and will be looking for a career in which they can develop and progress over the coming years as MRK continues to grow.

Duties will include:

- Interviewing jobseekers to understand skills and personality.
- Appropriate shortlisting for live vacancies - backing your judgement to send a small number of quality candidates.
- Working with the Resourcing team to target specific candidates for live vacancies
- Meeting clients face to face to develop relationships/ to take in full job descriptions and understand client expectations.
- Targeted business development to employers when there is relevant and interesting information to discuss.
- Developing long term relationships with clients with the understanding that a volume of vacancies over time is more beneficial than a quick win that doesn't improve your reputation
- Briefing candidates fully before interviews with information gained from client meetings
- Network building through numerous different avenues to raise your own and MRK's profile in the market.

This is a great opportunity for an ambitious and bright individual to join a forward-thinking specialist recruitment business that is on a fast-upward growth curve.

In return, you can earn:

- A competitive basic salary
- On target earning's higher than most people you know.
- Huge career development as the business continues to grow and new desks/markets develop.
- Investment in you as an individual through regular training.
- 23 days' holidays increasing with time.
- Pension.

For more information about this role or an informal chat about the opportunity and future plans, please contact Roland Seddon (MD) in confidence.
Roland@mrkassociates.co.uk