

## Finance Recruitment Consultant

*Your career will reach new heights with us*

Due to our fast and significant success since our inception, we are looking for an experienced Recruitment Consultant to join the established team based in Hemel Hempstead.



MRK Associates is a business that has doubled in size in the last 2 years and continues to follow an exciting and ambitious business plan. We have a different structure to the current agencies in the market and we have a focused and unique approach to what we do which allows our consultants to excel in the areas in which they are most successful. Our ethos is one of quality of service whilst taking a long term view with the relationships we build with our clients.

MRK Associates was set up in 2011 but now has three specialist businesses:

- Accountancy and Finance
- Office Support
- Revenue Management.

Each area acts as its own specialist business with consultants focusing solely on their niche market in order to ensure they become knowledgeable in their sector and respected by their clients with the advice and value they are able to add. This has allowed us to maintain a position as a premium brand and we strive to work at this high level of expectation.

This job sits in our finance recruitment team where we have a strong reputation and need a talented consultant with strong ambitions to succeed and move their career forward. This job will only suit an individual with good attention to detail, a commercial mindset and the sincerity to work closely and honestly with clients – not trying to “blag” results.

Duties will include:

- Interviewing jobseekers to understand skills and personality.
- Appropriate shortlisting for live vacancies - backing your judgement to send a small number of quality candidates.
- Working with the Resourcing team to target specific candidates for live vacancies
- Meeting clients face to face to develop relationships/to take in full job descriptions and understand client expectations.
- Targeted business development to employers when there is relevant and interesting information to discuss.
- Developing long term relationships with clients with the understanding that a volume of vacancies over time is more beneficial than a quick win that doesn't improve your reputation.
- Briefing candidates fully before interviews with information gained from client meetings
- Network building through numerous different avenues to raise your own and MRK's profile in the market.

This is a superb opportunity for an ambitious and bright individual to join a forward-thinking specialist recruitment business that is on a fast-upward growth curve.

In return, you can earn:

- A competitive basic salary
- On target earnings higher than most people you know.
- Huge career development as the business continues to grow and new desks/ markets develop.
- Investment in you as an individual through regular training.
- 23 days holidays increasing with time.
- Pension.

For more information about this role or an informal chat about the opportunity and future plans, please contact Roland Seddon (MD) in confidence: [roland@mrkassociates.co.uk](mailto:roland@mrkassociates.co.uk)