

Experienced Recruitment Consultant

If you are seeking a role where you can use your expertise, you've come to the right place



MRK Associates has doubled in size over the last couple of years and we are predicting the same again for the future. To assist our growth, we are seeking an experienced Recruitment Consultant to join our finance and accountancy recruitment division.

MRK Associates is an up and coming name within the Home Counties recruitment market with a different structure to the current agencies in the market. We have a focused and unique approach to what we do which allows individuals to excel in the areas they are best at. Our ethos is one of quality of service whilst taking a long term view with the relationships we build.

Our focus is solely in the area surrounding Hemel Hempstead covering Hertfordshire, Bedfordshire, Buckinghamshire and Oxfordshire although the relationships we have built has resulted in our name spreading far and wide.

MRK Associates has three divisions within the business each focusing on specialist sectors with our aim to grow each of these into market leaders in the future. We are experts in each field with consultants developing their specialist knowledge to ensure they can offer guidance and genuine value to their clients in each recruitment process.

We have a Managing Director with a highly impressive track record and reputation in the market who leads the business from the front. He leads the business internally by helping the staff to understand how their desk/portfolio is performing, what areas the consultant needs to focus on and then works closely with the individual to maximise their impact in these key areas. It is not about KPIs but more about getting individuals to see the bigger picture and work appropriately to be successful - a truly refreshing approach to management and employee development.

If you are a good, high achieving recruitment consultant who is genuinely good at your job and looking to join an exciting business for the right reasons then this is a great opportunity.

Duties (as per usual) will include:

- Working with the Resourcing team to target specific candidates for live vacancies
- Meeting clients face to face to develop relationships/ to take in full job descriptions and understand client expectations.
- Appropriate shortlisting for live vacancies - backing your judgement to send a small number of quality candidates.
- Targeted business development to employers when there is relevant and interesting information to discuss (not calling for the sake of it!)
- Developing long term relationships with clients with the understanding that volume vacancies over time is more beneficial than a quick win that doesn't improve your reputation
- Briefing candidates fully before interviews with information gained from client meetings
- Network building through numerous different avenues to raise your own and MRK's profile in the market.

This is a great opportunity for an ambitious and bright individual to join a forward thinking specialist recruitment business that is on a fast upward growth curve. This industry and this type of job suits someone with a competitive spirit, an 'easy to get on with' personality, and the ability to remain positive and bounce back from any knock backs.

In return you could be offered:

- A competitive basic salary (dependant on experience)
- Earnings up to 50% of TOTAL FEES
- Zero threshold so commission paid on all fees.
- Benefits

For more information about this role or an informal chat about the opportunity and future plans, please contact Roland Seddon (MD) in confidence: roland@mrkassociates.co.uk

MRK Associates.

Quality, Relevance and Reliability.